Exploring the Disclosure of Intellectual Capital in Ghana: Evidence from Listed Companies
Nicholas Asare*, Joseph Mensah Onumah and Samuel Nana Yaw Simpson

Department of Accounting, Methodist University College, Ghana

Abstract

Intellectual Capital (IC) has become a prominent feature of business transactions and discourse. The rising interests in IC and Intellectual Capital Disclosure (ICD) issues in both developed and developing countries have necessitated insightful studies. This study explores ICD in Ghana and seeks to contribute to fill the dearth in the literature on ICD from the perspective of developing countries. The study examines the ICD of 25 companies listed on the Ghana Stock Exchange (GSE) over a five-year period (2006-2010) through content analysis of their corporate annual reports. The study revealed that the ICD level in annual reports in Ghana is quite high and descriptively reported and though disclosure of IC is improving but at a relatively marginal rate. Therefore looking at the trend of ICDs by the companies, the study recommends the need for accounting regulatory bodies and oversight agencies (local and global) to develop specific standards or guidelines on identifying, measuring and reporting IC. This paper is one of the few studies to have investigated the disclosure of IC in corporate annual reports in Ghana.

Keywords: Intellectual capital; Disclosure; Corporate annual reports; Stakeholders

Introduction

Intellectual Capital (IC) is a term now in common usage across different fields of academic and managerial activity [1]. Roslender and Fincham [2] note that, while the term ‘IC’ is relatively new, the substance of the debate goes back to at least the 1960s and 1970s when many of the same topics were debated under the headings of ‘Human Asset Accounting’ or ‘Human Resource Accounting’. The term IC was first used in the 1960s, but became pronounced in the 1990s and as result became an accounting/ management practitioner-created concept [3-6]. Since then, organizations have attached increased importance to the recognition, measurement and reporting of IC especially in corporate annual reports [7]. The increased focus on IC seems to be more related to the emergence of intangible assets as a key driver of value within knowledge based corporations, which is in turn a reflection of major macroeconomic economic shifts in most economies [8]. Edvinsson and Malone [9] argue that the worth of a company lies not in bricks and mortar, but in intangible kind of asset, that is IC, which is hidden behind the company’s book values. Currently, companies are reporting on their IC in a qualitative or semi-quantitative manner in addition to the traditional and formally required financial reporting [10]. This can partly be traced to the increased demand by stakeholders for relevant information, prompted by the many frauds and scandals of the last decade which has demonstrated the need for there to be better rules and practices for financial information disclosure to improve trust in accounting [11].

To a large extent firms have much incentive to provide additional disclosure as previous literature identifies several reasons that pinpoint that enhanced disclosure has favorable capital market implications [12-14]. Disclosure can mitigate the adverse selection problem [15,16] and improve market liquidity [13] by providing value relevant information to otherwise uninformed investors [17]. Extensively ICDs forms a relative chunk of these disclosures that places the firm in proper perspective for investors and other stakeholders. Thus, a major premise is that firms disclose IC to improve transparency, legitimize status and enhance reputation [11]. Such a premise accords with contention by [8] that knowledge-based firms have strong reasons to improve transparency by disclosing IC information to stakeholders. This could be done through the corporate annual reports which have become noted for disclosing important/essential information about the financial and non-financial performance of companies.

There is a rising discussion of issues of IC in the context of the current knowledge/ information economy more largely within the accounting literature. However, a substantial portion of this prior research especially it’s disclosures in annual reports have been undertaken in developed countries [7,18,19]. Thus, Kamath [18] calls for studies based on developing countries as part of the global attempt to develop disclosure guidelines on IC. In fact, there are no far-reaching regulations and guidelines that require companies to adhere to in disclosing IC [20]. Moreover, the International Financial Reporting Standards (IFRS) do not specifically and expressly require companies to report on IC, despite evidence that IC has become a key resource of value creation in today’s knowledge economy [21].

This study therefore contributes to the literature by exploring the ICDs of companies in Ghana. The choice of Ghana stems from evidence that the country is one of the fastest growing countries; economically and democratically post World Bank and IMF sponsored reform programmers. Ghana was the first country in Sub-Saharan Africa to gain political independence from European colonial powers. Moreover, the country is considered by many scholars, the veritable site for researching into issues on Africa and developing countries [22]. The country maintains a mixed economy, with a modestly strong State and vibrant private sector [23].

This paper is organized as follows: the next section provides a
 review of literature in the area. This is followed by details of the research method. Empirical results are presented in fourth section and findings discussed in the penultimate section. The final section presents some concluding remarks.

Literature Review

The business landscape has changed tremendously in the twenty-first century as we are entering the knowledge society, in which the basic economic resources are no longer capital, natural resources, or labor, but are, and will be, knowledge [24]. The notion of the “knowledge economy” has motivated much recent research (by academics, professional accounting bodies and various European Union (EU) and national government and international agencies), into why information relating to investments in intangible assets (e.g. IC), might be important in terms of better assessing and managing the sources of value generation and the sustainability and risks associated with corporate strategies.

In spite of these numerous research on IC, there are various definitions of IC in the literature, but Stewart’s [25] definition appears to have received appreciable attention in the IC literature [26,27]. Stewart [25] defined IC as intellectual material – knowledge, information, intellectual property and experience – that can be put to use to create wealth. Other definitions give impetus to the fact that IC can be used to boost the wealth creation and firm value for sustain a competitive edge. Edvinsson and Malone [9] delineate IC as the possession of the knowledge, applied experience, organizational technology, customer relationships, and professional skills that give a company competitive edge in the market. Moreover, human beings, organizational structures and capabilities, customer base, organizational rapport with other stakeholders are emphasized.

Accounting regulation (for example, in the form of IAS 38: Intangible Assets) is conservative and restrictive in the extent to which it allows recognition and measurement of intangibles [28]. The friction is between ICD and accounting regulation as applied these days thereby signaling a need for a “revolution in accounting regulations” in order to ensure the fair presentation of the economic state of the firm [17]. In this regard the question that comes up is what Nielsen et al. [29] asked and endeavored to answer, i.e. how can we build an accounting system that enables the classification and presentation of IC indicators? They then went ahead and stated that, an accounting system for ICD would need to take into consideration the indicators of IC, which in turn must be classified according to common categories spanning the IC categories.

Over the years, a variety of approaches have been advanced to measure and report IC [30]. A system for classifying IC developed by Edvinsson et al. [31,32] proposed three components of IC, which they defined as human capital (HC) - individual competence, structural capital (SC) - internal structure and relational capital (RC) - external structure respectively.

The idea of HC and its significance for economic development can be found in the work of Smith (1976) [33]. HC is generally concerned with the contribution of human resources to organizational success. It generates innovation – whether of new products and services, or improving business processes [34]. Sonnier [35] described HC as the knowledge, skill, expertise/ know-how, problem solving capacity, education, training, judgment, experience, abilities, and loyalty of the employees of the firm. A further indebt explanation of the concept was by Abeysekera and Guthrie [36]. They referred to HC as “a combination of factors possessed by individuals and the collective workforce of a firm. It can encompass knowledge, skills and technical ability; personal traits such as intelligence, energy, attitude, reliability, commitment; ability to learn, including aptitude, imagination and creativity; desire to share information, participate in a team and focus on the goals of the organization”. The HC is the brain behind the SC of every organization.

Moreover, SC encompasses the structure, processes, procedures, routines, systems and culture of the firm, including its databases, management tools, IT systems, strategies, structural design/mechanism, coordination mechanisms, policies, organizational learning capacity and networking systems [35]. Riahi-Belkaoui [34], also described it as “the knowledge that belongs to the organization as a whole in terms of technologies, inventions, data, publications, strategy and culture, structures and systems, organizational routines and procedures”. It thus includes the complementary business assets that are often necessary to convert an innovative idea into a saleable product or service [6]. The HC and SC are both need if the organization is to have good RC assets to create value for various stakeholders.

On the other hand, RC is based on the idea that firms are considered not to be isolated systems but as systems that are, to a great extent, dependent on their relations with their environment [4]. Hormiga et al. [4] explained that RC refers to the value generated by relationships not only with customers or shareholders, but with all stakeholders, both internal and external. RC is thus the knowledge embedded in the relationships with any stakeholder that influences the organization’s life [37]. This presupposes that in thriving as a firm, it is very important that the firm establishes and nurtures good and more progressive relationships with all its stakeholders.

These three IC categories can be perceived not to be disclosed proportionately in the corporate annual reports as there are no generally accepted stringent criteria for such disclosures especially in the context of Ghana. In that regard regulations/ standards in accounting regulate the reporting of information in corporate annual reports to the stakeholders. Accounting regulation is restrictive in the extent to which it allows recognition of intangibles. Nonetheless, prior evidence indicates that more disclosure can help solve problems of asymmetry in information between company insiders and investors [14,16,38]. Additional disclosure can lead to increased trading since it enhances firms’ visibility and investors are more likely to invest in firms they are familiar with [12,39]. Moreover, investors are likely to price protect themselves against potential losses from trading with well-informed market participants [17]. As a result, a firm’s cost of capital increases due to insufficient disclosure [14,38].

So firms have different motivations as to why they disclose IC. Generally, IC information disclosed in annual reports have the tendency to help various stakeholders especially investors to be familiar and satisfied with the affairs of firms so as to take informed decisions with regards to any dealings with the firms. The argument typically put forward by policy advisors appears to be that greater recognition, reporting and management of intangible assets e.g. IC could lead to significant improvements in corporate performance and that this information could provide both inside and outside stakeholders with valuable and relevant information concerning corporate risks and prospects [40]. Management of IC efficiently and effectively is the key to sustain competitive edge currently in specific industries.

Empirically, many of the ICD studies are based on evidence from
the developed world and concentrated on organizations in the Nordic areas and English speaking countries, such as UK, USA, Canada and Australia [18,19]. Moreover, studies have relied on various media of disclosure, such as company websites, presentations to analysts and IPO prospectuses, but the annual report remains the most popular medium [41]. Furthermore, ICD in annual reports cuts across several sections of the reports. The sections include Chairman’s Report (CR), Director(s) Report (DR), Auditor’s Report, Corporate Governance Report (CG), Corporate Social Report (CSR), Financial Statements (FS) and Notes to the Financial Statements (N).

From the Australian context, Guthrie and Petty [42] report that IC is poorly understood, inadequately identified, inefficiently managed and not reported within a consistent framework when reported at all. European companies have pioneered the IC measurement and reporting field, and this trend is extending to Japan where guidelines for disclosure of IC have been issued. From the Scandinavian settings, many of the studies show sustained interest in accounting for the worth of employees, aptly identified via ICD [43]. They find that IC accounting developments in the UK is limited, thus has become the focus of interest within the sample of companies. Kansal and Singh [21] and Guthrie et al. [44] also find that levels of voluntary ICD by listed companies is low and in qualitative rather than quantitative form.

Focusing on intangible assets which IC is an example, report that firms with different background do not disclose intangible assets in the same way. These strengthen the view that IC practices are not uniform across countries and firms. Abeysekera [45] argues that differences in IC practices can be attributed to economic, social and political factors. More specifically Vergauwen and Alem [17] also pronounced that such difference can be explained by country-specific regulation and auditor conservatism. In spite of this, literature on the phenomenon in the context of developing countries and more specifically Sub-Saharan Africa may not be much to engineer evidence of IC practices to international standard setters and stakeholders.

Recounting the few studies based evidence from Sub-Saharan Africa; Wagiciengo and Belal [7] reported that ICs by South African companies have increased over the 5 years study period with certain firms and that out of the three components, HC is the most disclosed. Based on listed companies on the Nairobi Stock Exchange, Abeysekera [46] finds that those firms disclose more tactical SC and more strategic HC have larger boards. Tayib and Salman [47] also looked at Intellectual Capital Reporting (ICR) in Nigeria and found out that most of the IC indicators are not supported by accounting standards issued in Nigeria. More recently in Nigeria, Haji et al. [48], looked at ICD from a longitudinal perspective, the results show that the overall ICD of Nigerian banks increased moderately over the period and that human and internal capital disclosures dominated the banks’ ICD.

Research Method

This study is primarily exploratory; there are little empirical studies on ICD in the context of developing countries and more specifically Ghana. The study draws on companies listed the Ghana Stock Exchange (GSE) as at the end of the year 2010. Out of the 36 listed firms as at that date, 25 were purposively sampled to include companies with at least five years annual reports. The reason for focusing the study on listed companies is that that they are more likely to disclose more information than unlisted companies and were assumed to appreciate issues of IC especially from the perspective that it could help them gain competitive advantage.

Annual report was the main source of data in light of evidence that it highly reliable and often used by managers of companies to signal what is important [49-51]. The annual report is an important document because it is the principal means for corporate communication of activities and intentions to stakeholders [52] it is produced regularly, the company has a substantial editorial input into it and it is widely distributed and read.

The 2006 – 2010 annual reports of the firms were gleaned and analyzed using content analysis method; widely used research methods in investigating the frequency and type of IC reporting. Content analysis involves codifying the text of writing (i.e. qualitative and quantitative information) into various pre-defined groups/classes or categories based on selected criteria in order to derive patterns in the presentation and reporting of information [51, 44].

There are several units of content analysis of ICD; word, sentence and paragraph counts. Gray et al. [53], argue that words have the advantage of lending themselves to more exclusive analysis even though sentences are preferred in written communication if the task is to infer meaning. Using sentences for both coding and measurement is likely to provide complete, reliable and meaningful data for further analysis [54]. The argument for paragraph method is that, it is more appropriate than word count in drawing inferences from narrative statements as we commonly establish meaning with paragraphs rather than through the reporting of a word or sentence [51]. The literature does not provide an overwhelming justification for any of the three units of analysis [55]. However, the use of words and/or sentences seems to be preferred by most researchers. Drawing on the advantages that sentence count has over other units [53,54] sentences are used as the recording unit just as previous studies. Wagiciengo and Belal [7] also add the need for an ICD framework.

On account of the exploratory nature of the current study and also based on a country specific study from Sub-Saharan Africa, Wagiciego and Belal’s [7] framework is adapted. Their framework was modified based on the Ghanaian regulatory environment, hence 30 indicators (i.e. 10 for each for the IC categories) assumed to be pertinent and applicable to all the firms were chosen (see table 1). The content analysis method was thus used to analyze the annual reports of the companies to determine the types of IC reported taken into consideration the various indicators/ attributes and categories of IC in the ICD framework. According to Guthrie et al. [51], the categories of classification must be clearly and operationally defined and objectively be clear that an item either belongs or does not belong to a particular category whilst a reliable coder is needed to be able to quantify the information.

An arithmetical coding format was used; an indicator reported (even repeated) was scored one (1) and a score of zero (0) if the indicator is not referred to [7]. The aggregate disclosure scores of IC indicators were aggregated to determine the ICD levels for a company and for each category of IC over the period. Also, in analyzing the ICD scores in the corporate annual reports, repeated ICD information was considered or recorded once.

Discussions of Findings

Drawing on the above framework, actual scores for a company and a category were out of a possible total disclosure score of 30 and 250 respectively. As can be seen from Table 2, the study shows that the Ghana Commercial Bank Ltd and Standard Chartered Bank Ltd report
more on IC in their annual reports hence have the highest average ICD score of 22.40 over the period. On the other hand, African Champions Industries Ltd had the lowest ICD score with an average of 11.00 compared to the overall average of 17.35 of the total ICD indicators over the period. The overall average ICD score was 57.89% of the IC indicators. The average disclosure score for all the firms increased from 16.32 in 2006 to 18.92 in 2010 (i.e. 15.93% increase over the period); indicating that ICDs for the firms increased at marginal rates over the period. This illustrate the gradual way at which ICD in corporate annual reports is improving in such reports; and could indicate that the firms are not so enthused about increasing such disclosures at higher rates within the foreseeable future.

In the specific instance of Ghana Commercial Bank Ltd and Standard Chartered Bank Ltd, they are among the largest banks and/or listed firms in the country in terms of their market share and market capitalization in the banking industry and GSE bourse respectively and as such do not seem to surprise the researchers that they disclose more IC than any of the sampled companies. Moreover, firms in the banking, finance and insurance industry appear more conversant with IC issues as evidence from Table 2 indicates that all of them were ranked among the first ten. The first six firms are all from the banking, finance and insurance industry and they form the total number of companies from that sector included in this study. This could be attributed to their quest to achieve competitive advantage as a result of the competitive nature of that industry coupled with stringent regulatory regime of their industry.

Overall, the ICD level was relatively high as more than half of the IC indicators were disclosed by the listed firms on average over the period. This is somehow commendable and shows that Ghanaian listed firms have appreciable understanding of the practice of ICD.

With this observation the researchers went further to find out the IC category that was relatively disclosed than the others using the average ICD scores cautiously. It can be seen from Table 3 that SC (133 more on IC in their annual reports hence have the highest average ICD score of 22.40 over the period. On the other hand, African Champions Industries Ltd had the lowest ICD score with an average of 11.00 compared to the overall average of 17.35 of the total ICD indicators over the period. The overall average ICD score was 57.89% of the IC indicators. The average disclosure score for all the firms increased from 16.32 in 2006 to 18.92 in 2010 (i.e. 15.93% increase over the period); indicating that ICDs for the firms increased at marginal rates over the period. This illustrate the gradual way at which ICD in corporate annual reports is improving in such reports; and could indicate that the firms are not so enthused about increasing such disclosures at higher rates within the foreseeable future.

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in 2006 to 157 in 2010) and HC (141 in 2006 to 153 in 2010) increased sporadically over the period, but RC (135 in 2006 to 158 in 2010) increased continuously, hence the relatively dominant component (mean of 149.6). This reveals that RC disclosures in corporate annual reports are relatively higher than HC and SC disclosures among listed firms in Ghana. It could be inferred by the researchers that in the quest of listed firms to provide adequate disclosures with respect to IC they disclose more RC indicators as probably they treasure relationships built with stakeholders. Though this findings differ from Wagiciengo and Belal [7] findings; the dominance of HC, it is consistent with findings that RC disclosures are relatively higher than HC and SC disclosures [21,56].

Also, from Table 4, RC indicators were relatively disclosed most, with an average 58.48% of companies disclosing on them over the period. Coincidentally RC is also quite the most disclosed in the annual reports and as such is not surprising that a greater number of companies are disclosing it in their annual reports than the others. This was followed closely by SC indicators i.e. with an average of 57.68% companies disclosing it over the period. The latter was not significantly different from the number of firms that disclosed the RC. A further perusal of the analysis using the 30 IC indicators used in this study indicated that, the most disclosed IC indicator was ‘management processes’. This was on average disclosed by all the companies (i.e. 24.8 representing 99.2%) for the period. This was followed closely by ‘information systems/ technology’; an average of 24.4 representing 97.6% companies. The least disclosed indicator was ‘Industrial Relations’.

These findings suppose that issues of management or technical processes (series of actions) implemented/ to be implemented to achieve specific results in the firms are always disclosed in the corporate annual reports coupled with information on systems or networking stuffs. Labor union relations and activities i.e. ‘industrial relations’ disclosures are hardly disclosed by majority of the listed firms.

In terms of the three categories; for the HC category, issues of remuneration and incentives are the one disclosed by most of the companies (i.e. 23.60 representing 94.40%); with SC, management processes was on average disclosed by all the companies (i.e. 24.8 representing 99.20%) and as such is the most disclosed by the companies over the period; RC’s most disclosed attribute was “financial relations (i.e. references to recognized associations with financial institutions)”, 23.60 firms representing 94.40% of the sampled firms.

The analysis of ICD by its locations in the sections of the annual reports as shown in Table 5 basically revealed that the chairman’s report contains the most of ICDs (approximately 28% of the total ICDs over the period). 24% and 23% of all ICDs over the period were disclosed in notes to the financial statements and director(s) report sections correspondingly. The sections with the least amount of disclosures were the financial statements and corporate social report (i.e. 2% of total ICDs). The results for the directors’ report as against the chairman’s report and notes to the financial statements can be partly explained that considerable portion of what should be in the directors report and financial statements is dictated by the companies code 1963 (i.e. in the context of Ghana) and accounting standards respectively. With regards to the accounting standards there are no clear cut standards enjoining firms to recognize IC in financial statements. Corporate governance issues have also hyped the chairman’s report of the annual reports and could invariably be a factor as to what information is disclosed in that report.

Also, the disclosure of IC for all the sections of the annual reports increased irregularly over the period; pinpointing the gradual improvement with which ICDs in the various sections of corporate annual reports have been over the period. The low ICD in financial statements section certainly is clarified by the piece of evidence in this report that, most of the companies reported IC in qualitative form. According to Guthrie et al. [44], this ought to be expected, as there are no corporation laws or accounting standards that require the quantification of IC. The fact is that generally intangibles do not meet the stringent criteria of the monetary measurement concept as stipulated in the GAAP and are voluntarily disclosed in discursive form.

Consistent with Guthrie et al. [44], most of the ICDs were mostly in qualitative form (i.e. descriptive form); about 95% of total ICDs over the period (see Figure 1). This supports the general perception that ICDs in annual reports are mostly in words or descriptive form.

Conclusion

This study sought to examine the level of ICD of listed companies via content analysis of their corporate annual reports. A sample of 25 firms listed on the Ghana stock exchange was used in the study. The ICD level was relatively high and mostly in qualitative form. This obviously puts listed firms as being concerned with their ICD in the annual reports even though very little is being done to quantify those assets in monetary and numerical terms. The disclosures are fairly dominated by RC indicators and are mostly in the chairman’s report section of the annual reports. Issues of management or technical processes (series of actions) implemented/ to be implemented to achieve specific results in the firms are always disclosed in the corporate annual reports coupled with information on systems or networking stuffs. Labour union relations and activities i.e. ‘industrial relations’ disclosures are hardly disclosed by majority of the listed firms. Besides, the banking & finance and insurance industry as a knowledge intensive sector have comparatively high ICDs as the all the 6 companies from that sector were ranked the top six in the ICD score rankings. On the whole, conclusion can be made that, the disclosure of IC in Ghana is improving but at a relatively low rate. Various ICD approaches could be adopted or adapted to raise disclosures to a more desirable or more excellent quality. The standards and guidelines will speed up the improvements in the ICD in the annual reports.

Companies should voluntarily increase the content, in terms of quantity and quality, of ICDs in corporate annual reports and other equally important reports. In that regard management should ensure that they are consistent in their ICD practices by instituting mechanisms.

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<td>136.33</td>
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<td>142.67</td>
<td>151.67</td>
<td>158</td>
<td>145.13</td>
</tr>
</tbody>
</table>

Table 3: ICD Scores for IC Categories.
to ensure the provision of relevant and reliable IC information. Stakeholders are encouraged to incorporate IC information in their decisions since it will help them to make good decisions with regards to their dealings with companies.

As there is no distinctive model/approach for ICD, various approaches have been adapted to measure and report IC in the specific context of the companies and industries; thus showing how disparaging the practice of ICD in annual reports is across the country. There should be harmonization of the practices across the world by accounting standards. Efforts by accounting regulatory bodies should be intensified in coming out with specific standards. Therefore looking at the trend of ICDs by the companies i.e. is improving but at a relatively low rate, the study recommends the need for accounting regulatory bodies and oversight agencies (local and global) to develop specific standards or guidelines on identifying, measuring and reporting IC in corporate annual reports. Managers of listed companies on the other hand should continue to improve their disclosures by disclosing relevant and reliable information on IC for stakeholder use. In the light of these recommendations future research work could be undertaken to improve the ICD practices in Ghana.

A similar study could also be undertaken in unlisted companies and state owned enterprises. This current study looked at the extent and level of disclosure of IC in corporate annual reports. Future research may well be made to ascertain the quality of the disclosed IC and the willingness of management to make such disclosures in spite of its being primarily voluntary. The study focused on five years corporate annual reports. Imminent research could extend the time period covered in order to observe the development of ICD over a longer period.

This study was limited to selected listed companies on the GSE. Content analysis as a methodology, itself is subject to its own inherent limitations. The result of the study therefore may not necessarily represent the general situation in all companies in Ghana.

References


