# Complex Problem Solving (How to Make Airline Sustainable) 

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## Introduction

Aviation is the fastest growing industry, and it holds great promise for future growth. Pandemic has brought the aviation industry to its knees at a time when everything was going well. Because of the on-going pandemics, the aviation industry has been hit with the largest crisis in history. It was previously at a consistent peak. In 2020, the estimated losses are 84 billion dollars. in 2020 and is still counting. The project's sole goal is to make the airline economically sustainable, recover losses, and keep the entire airline on track so that the entire aviation industry can get back on its feet.

Generally Sustainability has three main pillars

- Social sustainability
- Economic sustainability
- Environmental sustainability

The Airlines are more concerned and should be more concerned about the Economic sustainability and the rest can be handled later. However, the cargo industry was profitable due to the transport of medical equipment, whereas the passenger economy is more important. Airlines should focus on their economic perspectives in order to recover from the crisis. So that the airline does not suffer financial losses or worse, goes bankrupt. The sad reality is that many planes have been grounded and will never fly again, 1.5 million people employed by various airlines have been laid off, and many have been placed on unpaid leave.

## Development

## Setting the Frame of the Problem

## SCQ Sequence:

- Situation: The Pandemic has had a financial impact on airlines. Many planes are grounded and inoperable, resulting in a loss of revenue [1].
- Complication: The on-going pandemics and the need for a proper business model to recover losses and move forward economically.
- Question: How to make the Airlines sustainable? i. e., economically. (Figure 1 and 2).

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Figure 1. Diagnose the problem.

## T-shaped Problem solving

Generalist: In Generalist the problem solvers only think about the Corona pandemic is affecting the Airlines
Strategic: In case of Strategic problem solvers they think about the Maintenance costs, Business strategy, Dealings in volatile currency etc. [2]. So, the ideal problem solver is the association of both the Generalist and Strategic who not only thinks about one issue but thinks deep into the whole issues and come up with probable solutions. (Figure 3)

## Implementing the Solution

Selecting a solution depends upon many decision-making factors. The decision factors with the highest weighted score are implemented [3].

We are using weighted decision matrix for selecting a particular solution. (Table 1) The decision matrix gave us the important solution depends upon the preferences of the factors that are scaled between 1-5 (1 means less weighted


Figure 2. Identifying the solution: (Finding the how)?.
Table 1. How to make an Airline sustainable?.

| Your weighted decision |  | 75 | 50 | 83 | 61 | 58 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sources | Options | Adding more Aircrafts in traffic areas | Mergers and partnerships | New Business model | Use of more Turbo propeller aircrafts | Use of college maintenance shops |
| Decision making factors | weighting | your score | your score | your score | your score | your score |
| Cost | 5 | 4 | 1 | 4 | 2 | 5 |
| Man power | 3 | 4 | 3 | 5 | 3 | 5 |
| Technology | 3 | 2 | 3 | 4 | 2 | 3 |
| Passengers | 5 | 5 | 3 | 4 | 4 | 1 |
| Cargo | 4 | 3 | 3 | 4 | 4 | 1 |

and 5 means more weighted)
The New Business model is the highest weighted factor so we will more concentrate on that and also on the second highest factor- Adding more aircrafts in traffic areas.

So, our implementation of solution is the Mix of both the first and second high weighted solutions.

## Charter

Why is the project necessary?
S-Specific, M-Measurable, A-Achievable, R-Realistic, T-Time bound (SMART)
Objective 1: To increase the number of passengers

Objective 2: To have a great business model
Objective 3: To decrease maintenance costs.
Deliverables

1. Check the high demand areas $\varepsilon$ increase number of fleets.
2. New business model e. g. slot method of booking tickets [4].
3. To collaborate with colleges and use their maintenance shop. (Tables 2 and 3)

Work packages: Mainly depends on 4 parts [5].

- Project
- Deliverable

Table 2. Budget amount.

| Activity | Amount |
| :--- | :---: |
| 1. check the high demand areas \& increase number of fleets | 23 million $\$$ |
| 2. new business model e.g. adding slot method of booking tickets | 1 million $\$$ |
| 3. to collaborate with colleges and use their maintenance shop | 17 million $\$$ |
| Total allocated budget | 41 million $\$$ |

Table 3. Project stakeholders.

| Number | stakeholder | Extent of <br> interest | Degree of <br> influence | Interest $\boldsymbol{\varepsilon}$ <br> expectations | Chances and <br> dangers | Possible measures | status |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Passengers | 5 | 5 | Low costs | - | Active |  |
| 2 | Employees | 9 | 3 | More salaries (bonus) | + | Covid-19 measures |  |
| 3 | CEO of Airlines | 10 | 10 | company growth | + | Safety rules |  |
| 4 | Managers | 9 | 8 | sustainability | + | Budget | Active |
| 5 | Other airlines | 3 | 5 | downfall | - | Opportunities to take business <br> profits (our business) | active |



Figure 3. Generalist + Strategic is the ideal problem solver.


Figure 4. Survey on work packages.

- Sub deliverables
- Work packages. (Figure 4)

So, we are selecting the new business model in the high traffic areas and making a work break down structure for it. (Table 4 and 5)

So, we have implemented the solution of new business model and adding aeroplane fleets in high demand area $[6,7]$.

## Conclusion

The COVID-19 pandemic has wreaked havoc on the aviation industry, bringing the century-old industry to a halt. Many questions remain unanswered with sustainability as a guiding principle and ambitious net-zero emissions targets. Will the industry recover? What will the face of innovation look like?
However, all is not lost. If we're looking for silver linings, the pandemic has forced both the industry and the traveling public to prioritize what's truly important. Out of adversity comes opportunity, and the aviation industry, like many others, demonstrates that companies that innovate, think creatively,

Table 4. Breaking down the Major project to deliverables and work packages.

| Breakdown | Description | WBS | Code |
| :---: | :---: | :---: | :---: |
| Implementing new <br> Business model |  |  | 1.0 |
| Deliverable 1 | Conduct survey |  | 1.1 |
| Deliverable 2 | Increase the Aircrafts |  | 1.2 |
| WP1 | Increase employees | 1.2 .1 |  |
| WP2 | Take permissions | 1.2 .2 |  |
| WP3 | Maintenance checks | 1.2 .3 |  |
| Deliverable 3 | Develop the App |  | 1.3 |
| WP1 | Implement sot system | 1.3 .1 |  |
| WP2 | Bug Reports | 1.3 .2 |  |

Table 5. Time Phased Budget.

| Code | Deliverable and WPS | Budget |
| :---: | :---: | :---: |
| 1.1 | Survey | $\$ 15000$ |
| 1.2 | Increase Aircrafts |  |
| 1.2 .1 | Maintenance checks | $\$ 3$ million |
| 1.2 .2 | Increase employees | $\$ 10$ million |
| 1.2 .3 | Take permission from Airport Authorities | $\$ 3$ million |
| 1.3 | Develop the app |  |
| 1.3 .1 | Slot systems | $\$ 100,000$ |
| 1.3 .2 | Bug Reports | $\$ 50,000$ |
| Total Budget |  | $\$ 16,165,000$ |
| Code | Deliverable and WPS | Budget |
| 1.1 | Survey | $\$ 15000$ |
| 1.2 | Increase Aircrafts |  |
| 1.2 .1 | Maintenance checks | $\$ 3$ million |
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| 1.3 .2 | Bug Reports | $\$ 50,000$ |
| Total Budget |  | $\$ 16,165,000$ |

and use technology to overcome seemingly insurmountable challenges will ultimately triumph.
To achieve these largely attainable but challenging goals, governments, the private sector, and global institutions should collaborate to create the conditions for rapid deployment of new solutions in order to recover faster and
stronger from the pandemic, while also establishing a tradition of sustainability for future generations to enjoy.

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