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## Understanding your supply chain

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Your supply chain is critical to the success of your organizations business model. Whatever that may be! It is a fundamental pillar on which your organization can effectively provide quality products or quality services to your end customer or client. But! What if your supply chain is broken! What if one of your suppliers creates a situation that impacts not only your ability to supply your customer base but also significantly damages your brand reputation and company credibility? So! I ask you... 'How well do you understand your vendor supply chain e.g. who is the actual manufacturer, what are the basics of how is the product made, what stages of the manufacturing process may use sub-contractors, who are the distributers and how is the integrity and quality of the supplied product controlled from the manufacturer and intermediaries to you.' How do you manage supply chain quality? How do you establish meaningful purchasing and quality agreements? How do you monitor supply chain quality? My aim in this presentation is to provide you some key areas you must consider when dealing with your supply chain; to introduce you to vendor quality agreements; and provide examples of supplier risk and monitoring techniques you can utilize in your organization to effectively manage your supply chain quality.

## Biography

Brian Hill is a Managing Partner at Brian Hill Consulting, USA.

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